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BUSINESS MARKETING MANAGEMENT

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market segmentation is a scheme for

categorizing industrial and business

customers to guide strategic and tactical

decision-making. This especially is important

in sales and marketing, as well., Marketing

B2B, marketing business to business,

marketing industrial ou marketing

empresarial Ã© a prÃ¡tica de indivÃ-duos ou

organizaÃ§Ãµes, incluindo empresas,

governos e instituiÃ§Ãµes, de promoverem

os seus produtos ou serviÃ§os junto de

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irÃ£o revendÃ-la-los, usÃ-los como

componentes dos seus produtos e ...,

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